



**Tara Saltzburg, Owner**  
**Licensed Insurance Agent Specializing**  
**in Medicare & Senior Products**

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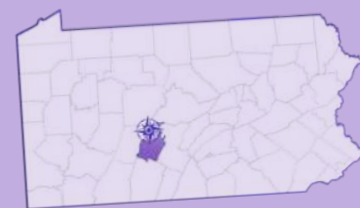
[www.CareCompassPA.com](http://www.CareCompassPA.com)

Address: Webber Advisors Building  
1644 Plank Road

Duncansville, PA 16635

## ABOUT US

Our mission is to find the best plan to meet your needs, budget, and lifestyle so you can focus on your health, not your insurance. Care Compass is an independent insurance agency that helps seniors navigate the complexities of Medicare, Medicare Advantage plans, Medicare Supplements, Prescription Drug Plans, Hospital Indemnity plans, and other Ancillary Senior Products. Our services are offered at **no cost to clients** and include general Medicare education, plan education and comparisons, prescription drug assistance, enrollment assistance, annual reviews, ancillary product recommendations, and ongoing customer service & support. We are proudly owned and operated in Duncansville, Pennsylvania and serve the residents of Blair County and the surrounding region.



## OUR SERVICES

**General  
Medicare  
Education**



**Plan Education  
& Comparisons**



**Prescription  
Drug Assistance**



**Enrollment  
Assistance**



**Annual  
Reviews**



**Ongoing  
Customer  
Service &  
Support**



# FREQUENTLY ASKED QUESTIONS



## Do I have to pay for your services?

No, our services are always provided at no cost to you! We are compensated for our time by the insurance companies.

## What services do you provide as a Medicare agent?

We provide personalized guidance to help you find the coverage that fits your unique needs and budget. We help you understand and compare your plan options as well as provide assistance with enrolling in Medicare Parts A&B, general Medicare education, plan enrollment services, annual plan reviews, and suggestions on complimentary coverage. Check out the "Services" of our website for more info.

## What can I expect from my personalized "Care and No Cost" consultation?

Your personalized "Care at No Cost" consultation is a brief 30-45 minute phone call or in-person meeting where we will learn more about your needs, current coverage, and your healthcare priorities. By doing so, we will be better able to determine plans that fit your unique situation.

## What are the advantages of working with a local Medicare agent?

Working with a local Medicare agent will provide you with personalized service, knowledge of local providers and plans, and access to a variety of plans. Of course, we provide ongoing support throughout the year, not just during the Annual Enrollment Period! We are owned and operated in Duncansville, Pennsylvania and when you need us, we'll be there, unlike a call center or national agency.

## I see you are an "independent" insurance agency. What does that mean?

Being an "independent" insurance agency means that we are not tied to any one insurance carrier. Instead, we have relationships with multiple reputable insurance carriers which allows us to offer our clients a variety of plan options to choose from. We work with you to find coverage that meets your unique healthcare needs and budget, and we are not incentivized to steer you towards any one particular carrier or plan.

# MEET THE TEAM



**Tara Saltzburg**

*Owner / Licensed Agent Specializing in  
Medicare & Senior Products*

Tara is the founder of Care Compass. She spent over 13 years in the medical device field, working closely with physicians and staff to assist patients by providing them with pain and rehabilitation equipment. Throughout that time, she encountered many Medicare-eligible individuals who struggled to grasp the intricacies of their own health insurance and navigate the ever-changing Medicare landscape. This firsthand experience ignited her passion for supporting and empowering seniors to understand their Medicare options in order to make educated decisions about their healthcare.

Tara is originally from NJ, but attended Penn State (Main Campus) where she was a member of the Women's Varsity Soccer Team from 2006 until 2010. Upon graduation, she moved to Blair County to pursue her career and has resided here ever since. She is married to her high school sweetheart, Mark, and together they have an eight year old son. In her free time, you will find her coaching her son's soccer team or attending one of his many other activities. Tara is also a certified yoga instructor and teaches at Simply Power Yoga in Altoona. She and her family live in Hollidaysburg with their two dogs, Forrest and Togo.



**Truman**

*Trusty Sidekick & Brand Ambassador*

This friendly blue turtle is Tara's trusty sidekick and Care Compass ambassador! Known for his wisdom, steadiness, and patience, he helped his parents navigate the confusing Medicare process when they turned 65, sparking his passion for assisting other seniors through the process.

Like many of his turtle pals, he embodies good health and longevity, qualities that he hopes to share by providing seniors with the tools they need to make wise and educated healthcare decisions.

Truman, derived from the word "Truth", reflects our commitment to honesty and transparency, the cornerstones of any good business relationship. He is a symbol of our commitment to providing truthful and reliable service to the residents of Blair County and beyond.

Truman comes from a big family of turtles and enjoys spending time with his siblings and many nieces and nephews. In his free time, he loves reading and playing cards. Truman also enjoys spending time outdoors, whether it's swimming in a nearby pond, taking leisurely strolls through the park, or just watching the trains pass at Horseshoe Curve.

# IT'S EASY TO GET STARTED WITH CARE COMPASS!

## Step 1: Schedule Your 30-45 minute "Care at No Cost" Consultation



Scheduling your 30-45 minute "Care at No Cost" consultation is the first step in helping us understand your needs and healthcare priorities. This consultation can be done over the phone or at our office. To schedule, call or text (814) 369-0708, or email [Tara@CareCompassPA.com](mailto:Tara@CareCompassPA.com). You can also use the QR code below or go to the "Get Started" page on our website: ([www.CareCompassPA.com/get-started](http://www.CareCompassPA.com/get-started)).



## Step 2: Plan Enrollment Meeting



At the conclusion of our consultation, we will schedule a Plan Enrollment meeting to evaluate your plan options, assist you with plan enrollment, and review your plan benefits for the upcoming year.

## Step 3: Check In



We will be in touch to see if you have any questions and make sure you are getting the most out of your coverage.



## Step 4: Annual Review

We will meet each year for a review of your current plan. This is typically done during the Annual Enrollment Period.

## Ongoing Customer Service & Support

You can contact us anytime if you have questions, concerns, or issues with your current plan. We are here to be your advocate and help you navigate the confusing Medicare process all year long!



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## HOW DO I PREPARE FOR MY "CARE AT NO COST" CONSULTATION?

Your 30-45 minute "Care at No Cost" consultation is the first step in helping us understand your needs and healthcare priorities. At the conclusion of our consultation, we will schedule a Plan Enrollment meeting to evaluate your plan options, assist you with plan enrollment, and review your plan benefits for the upcoming year. Please have the following items available and consider the below questions before our initial consultation appointment:

### CHECKLIST

- Red, White and Blue Medicare card (if applicable)
- Membership card for any other insurance you have (Medicare Advantage, Medicare Supplement, Part D, health insurance through an employer, etc.)
- If you would like us to check your medication coverage against plan formularies as well as your current providers (recommended), please bring along a list of your current medications (with quantity and frequency) as well as a full list of your current physicians (PCP, specialists, dentist, etc.). **See attached "Physicians & Medications" Sheet.**

### THINGS TO CONSIDER

1. What do you enjoy about your current plan? What would you add/alter?
2. What is your monthly income?
3. What is your budget?
4. Are there any other benefits that might interest you? (Gym membership, dental/vision/hearing coverage, etc.)
5. Are you the decision maker or does someone help with your healthcare decisions? (If someone assists with your healthcare decisions, please have them be present for our meetings.)



# PHYSICIANS & PRESCRIPTION MEDICATIONS

**DOCTOR/SPECIALIST**

**ADDRESS**

**SPECIALTY**

PCP:		
SPECIALISTS/OTHER:		
DENTIST:		
OPTOMETRIST:		
AUDIOLOGIST:		

**MEDICATION NAME**

**DOSAGE**

**# OF PILLS / MONTH**

PREFERRED PHARMACY:		
SECONDARY PHARMACY:		